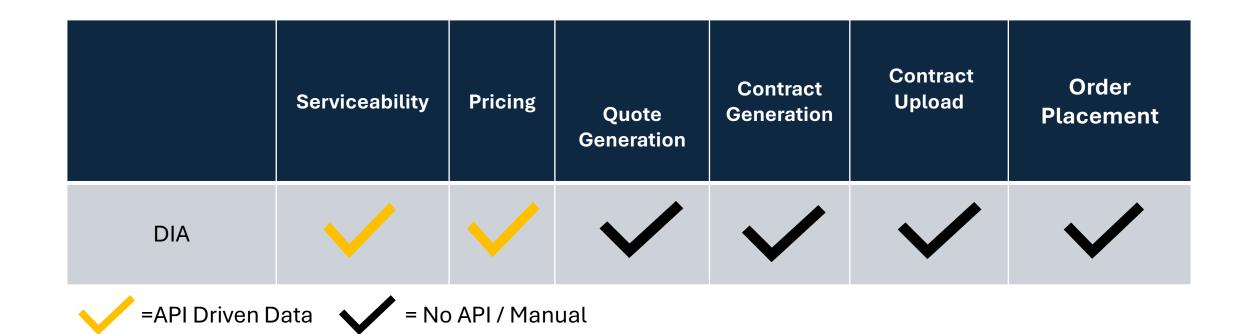


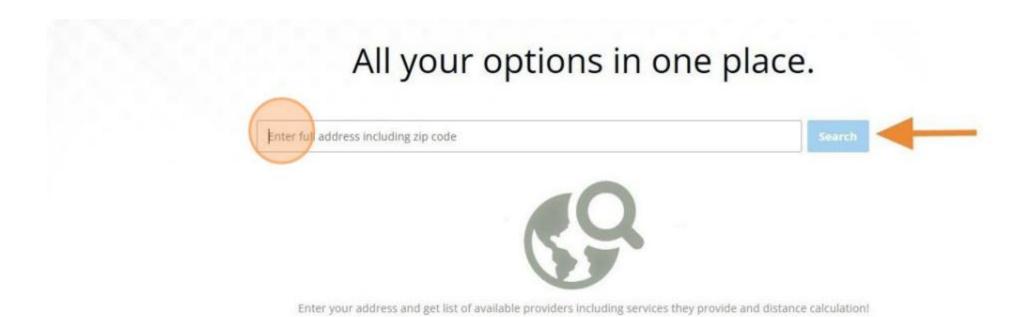
Lumen User Guide





1

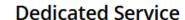
Click the address bar to type in a business name or address, then click "Search."



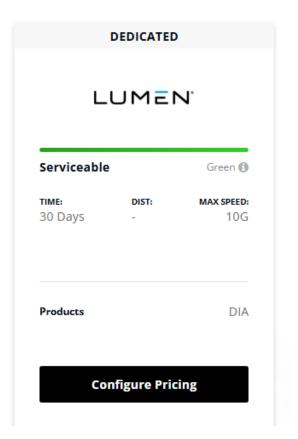


The results page will generate who the provider is, a serviceability description, the anticipated timeframe to install, the max speed and the products available.

Click "Configure Pricing"



Industry leading fiber, speeds and services

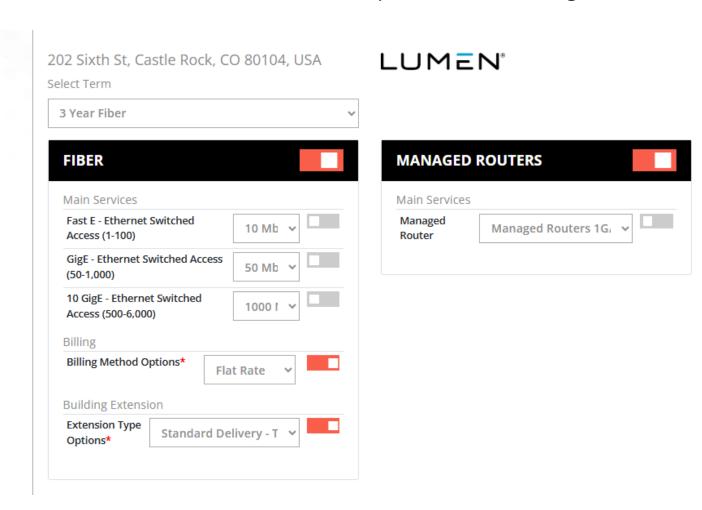


Showing



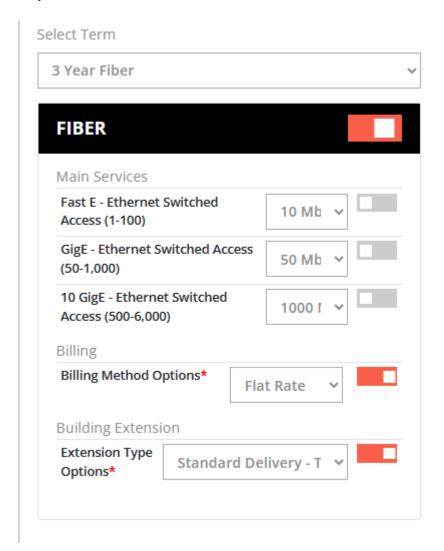
Click the toggle next to "FIBER" to begin quoting.

Click the drop down "Select Term" to review term options. Add managed router if applicable





Turn the toggle on for 1 of the 3 Main Service options. You can then select an internet speed from the drop down by selecting the drop-down arrow.



FIBER	NRC	MRC
10 Mbps 100BASE-T Dedicated Internet Access	\$0.00	\$220.00
Port - 10 Mbps 100BASE-T	\$0.00	\$122.00
Standard Delivery - To the MPoE (Customer Provided)	\$0.00	\$0.00
TOTAL	NRC	MRC
Total	\$0.00	\$342.00

GENERATE CONTRACT

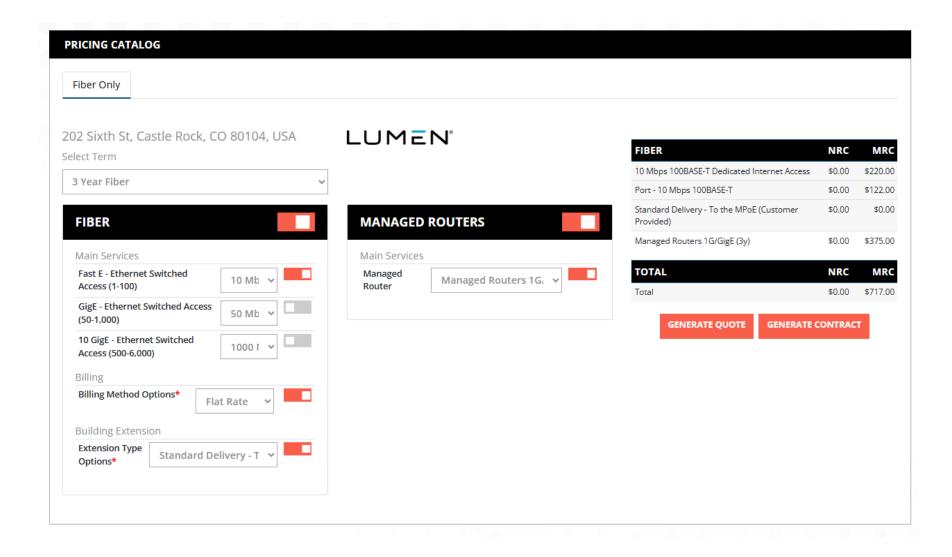
GENERATE QUOTE

A shopping cart appears on the right-hand side of the screen. Make any additional adjustments or add-on services, updating the shopping cart in real time.

In the shopping cart, view any one-time fees/non-recurring charges (NRC) and monthly recurring charges (MRC)

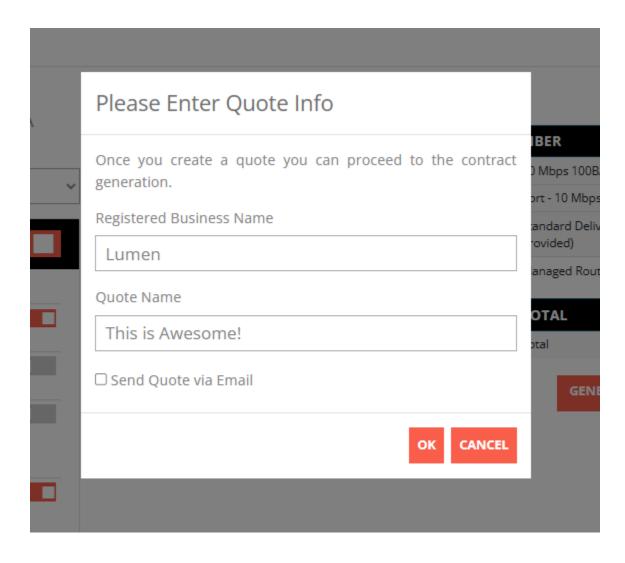


Click "GENERATE CONTRACT"



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Enter the Business Name and Quote Name. Email Quote (optional). Label the quote with the business name and quote name for easy reference in the Searches and Quotes dashboard. Click "OK"



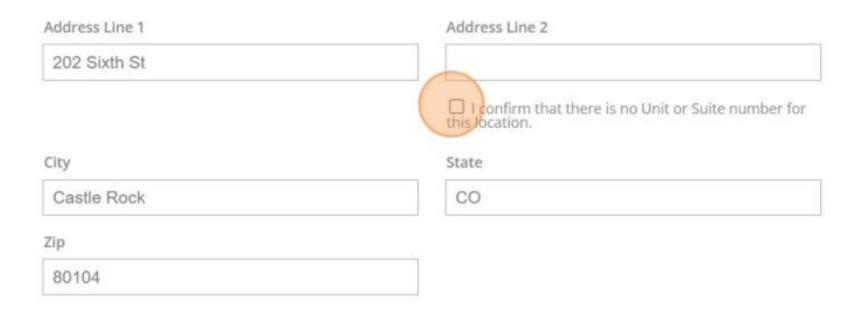


Complete the "General Customer Information" to reflect on the contract.

General	General Customer Information	
Billing	Registered Account Name	Contact Name
Confirmation		
	Business Phone	Cell Phone
		55555555
	Email	Customer Title
	Address Line 1	Address Line 2
	202 6TH ST	
		☐ I confirm that there is no Unit or Suite number for this location.
	City	State
	CO 80104	СО
	Zip	
	80104	

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If the address does not have a suit or unit number, confirm by clicking the box next to "I confirm that there is no Unit or Suite number for this location."



Use the "Same as customer info?" radio button to carry over the general customer info if applicable. Otherwise, any fields can be filled manual as well. Then click "SAVE" in the bottom-right corner to continue to the billing page.

Same as customer info? Technical Contact Name	Tech Email	
Tech Phone	Tech Cell Phone	
Took Tiele		
Tech Title	□ On-site?	

Complete the customer billing information, then click "SAVE"

☐ Same as location?	
Bill Account Name	Bill Contact Name
Bill Phone	Bill Cell Phone
Bill Email	Bill Title
Billing Address Line 1	Billing Address Line 2
202 Sixth Street	
	I confirm that there is no Unit or Suite number for this location.
City	State
Castle Rock	СО
Zip	
80104	
☐ Tax Exempt?	
PREVIOUS	SAVE

The Sales Exit Criteria will generate on the last page of the contract. If this is an existing Lumen customer, be sure to enter their Billing Account Number (BAN)

If this is a new customer and you do not have a BAN, please leave this blank and one will be created for you post sale.

General	Sales Exit Criteria			
Billing	☐ Same as location?			
Sales Exit Criteria	HQ Address *			
confirmation				
	☐ Add to Existing Billing Account Number?			
	Billing Account Number		New Billing Address	
	Handoff		What kind of routing is needed?	
	Copper	~	Static	\
	IPV4 block size needed		IPV6 block size needed	
	Select IPV4 Block Size	~	Select IPV6 Block Size	
	Is this WAN / LAN or Both?			
	WAN	~		
	Customer Location			
	☐ Same as location?			
	Customer Location Contact Name		Customer Location Phone	
			I and the second	

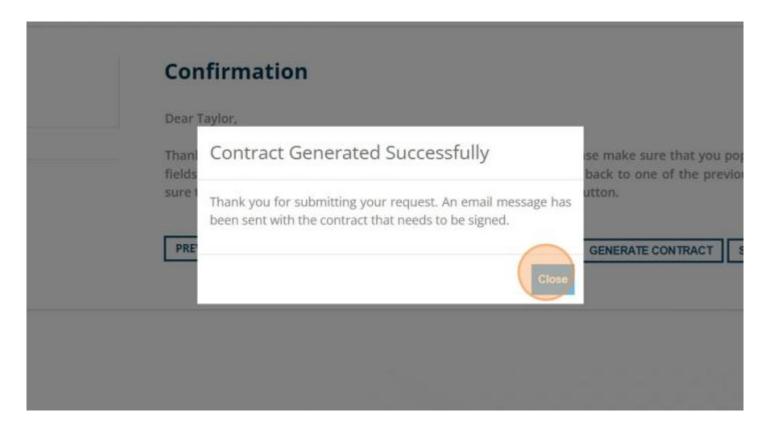
Add in any additional order notes for Lumen.

Click "SIGN FIBER CONTRACT" to send the contract for signature via DocuSign, or "GENERATE CONTRACT" to only download a PDF of the contract.

Best practice is to use the DocuSign Integration. You will automatically be CC'd on the DocuSign. You will also be notifed once the customer signs.

Dear Taylor,	
	ne contract, please make sure that you populate all the required fields with ng back to one of the previous tabs. Once you are sure that everything is co
Order Notes	
PREVIOUS	GENERATE CONTRACT SIGN FIBER CONTRA

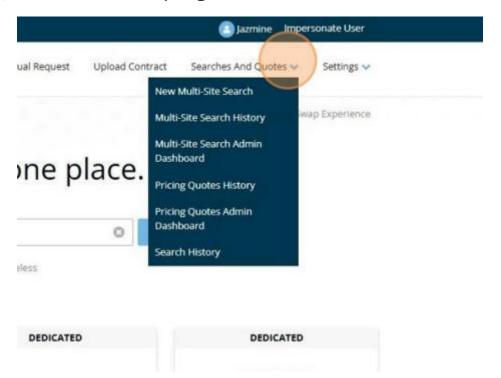
A pop up will display indicating the contract has been sent for signature. Click "Close"



Uploading Lumen Fiber Contract into CableFinder

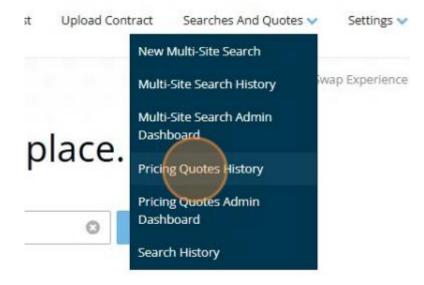
For contract upload, once you have the signed contract, head back into Cable Finder to upload the document. This will store the contract in Cable Finder and send the document to the TSD and Lumen for processing.

Click "Searches and Quotes" in the top right corner of the screen to display drop down.

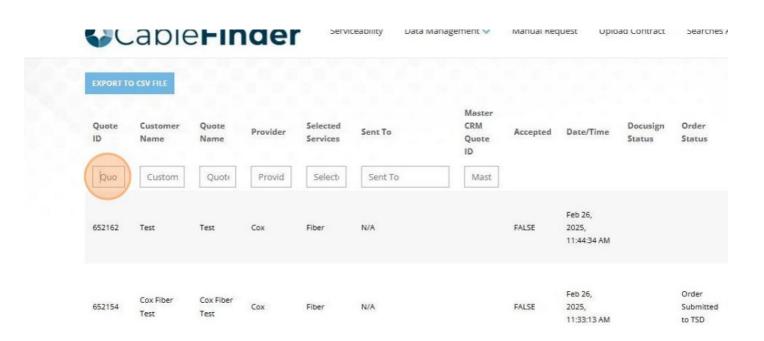




From this drop down select "Pricing Quotes History"



In the "Quote ID" field enter your 6-digit quote ID.



Actions

Price Quote

Download Unsigned Contract

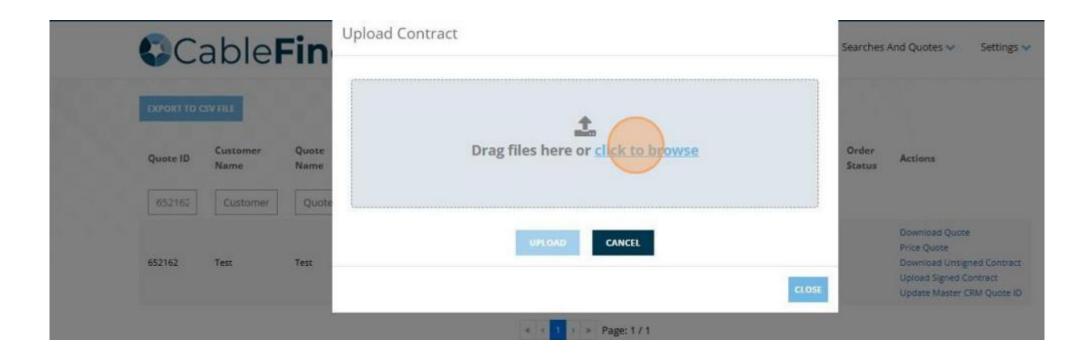
Upload Signed Contract

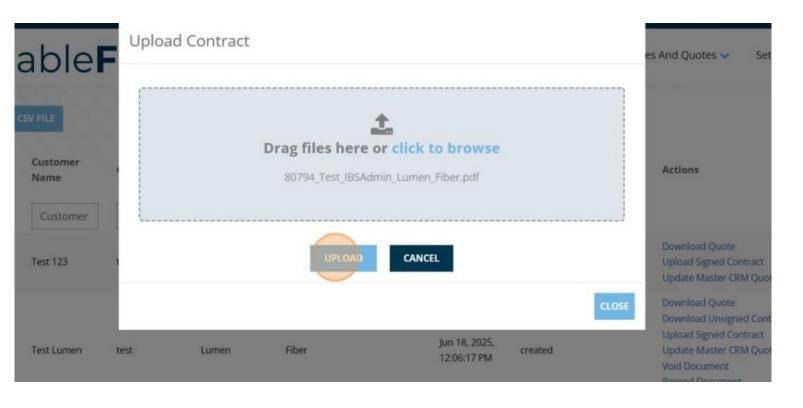
Update Master CRM Quote ID

Under "Actions, click "Upload Signed Contract"

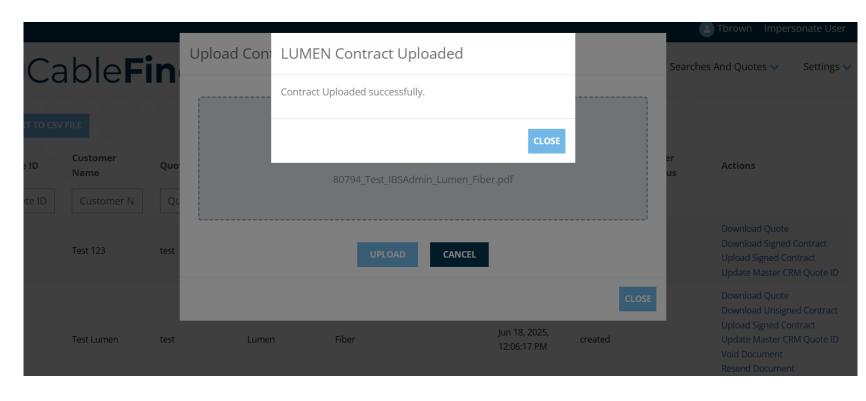
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Here you can either drag and drop your PDF file, or "click to browse" to choose from your computer files.





The file name will display on the screen once it has attached. Click "Upload"



An upload confirmation will appear on the screen. Click "Close"

Post CableFinder Emails

- After Contract is uploaded into CableFinder, it will CC the Lumen ordering team for submission.
- CableFinder user, TSD and Lumen are all copied on the email
 - Sender noreply@cablefinder.net
- Lumen will respond with Order Confirmation
 - Please expect a few days for Lumen. They will send this directly to the customer and CC you as the selling agent.

A contract has been uploaded for the Quote: 752438.

Thank you for submitting your Lumen order.

Attached is the completed Lumen contract along with the associated order details.

An order confirmation email will be sent directly from Lumen—please watch for that message, as it will include your confirmation number and relevant processing information.

Requested by:

TSD: TSD ABC

Organization: Agent ABC CableFinder User: User ABC

Name: First Last

Email address: email@gmail.com

Phone: 555-555-5555

Customer Information